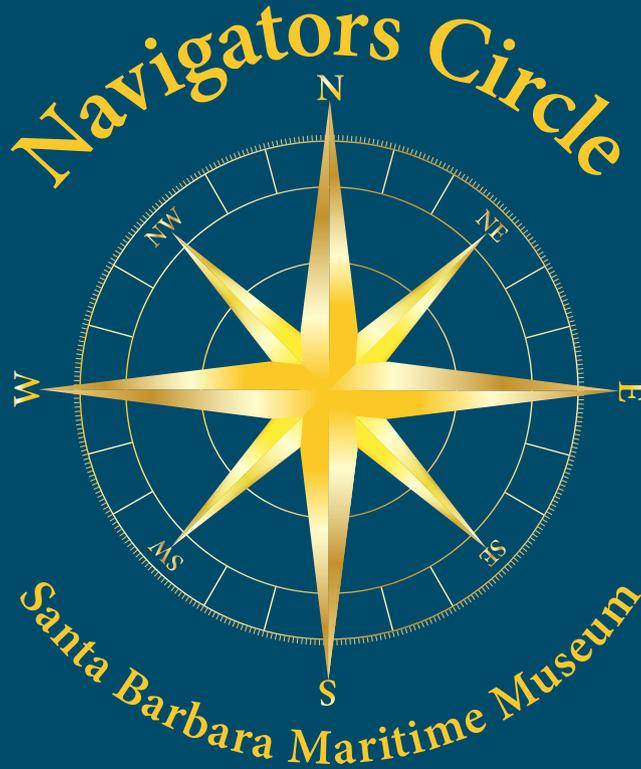


# *Annual Giving Campaign*

*2020 - 2021*





[www.sbmm.org/navigators](http://www.sbmm.org/navigators)



## Channel Islands National Park Presentations & Trips

### **Welcome. We invite you to become a member of SBMM’s Navigators Circle.**

The Navigators Circle is a distinguished group of philanthropic individuals, organizations, businesses, foundations, and civic leaders working together to support SBMM, including its youth education programs, lectures, exhibits, outreach, and research.

Due to the COVID-19 closure in 2020, we are unable to count on admission, event rentals, and merchandise sales to provide earned income. This fiscal year we must raise more than \$1.2 M in charitable gifts and grants to support operations.

### **Please Join the Navigators Circle Today!**

We invite you to become a member of the Navigators Circle for 2020/21 by making a contribution in one of eight tribute categories.

Mark V .....	\$100,000 and up
Admiral.....	\$50,000 and up
<i>Ranger</i> .....	\$25,000 and up
Ironsides .....	\$10,000 and up
Tomol.....	\$5,000 and up
Islands* .....	\$2,500 and up
Marina .....	\$1,500 and up
Explorer.....	\$1,000 and up

\*Donors committing \$2,500+ annually receive additional benefits to membership.

Sponsorship gifts for new exhibits and special events will be recognized separately. SBMM is a 501(c)(3) #77-0392953, and all gifts are tax deductible.

## Educational Programming

Navigators Circle members contribute vital funding to ensure SBMM provides educational programming for all ages online and in-person. With creativity, innovation, and technology, SBMM is redefining its programs and reimagining ways to continue to serve and educate the community safely. We are proud to continue our important work over the next year by:

- ✿ Bringing maritime education and history to life for 8,000 students annually
- ✿ Expanding [youth educational programming](#) to online platforms and formats, including Maritime on the Move, Marine Science, Girls in Ocean Science, Ocean Connections, Tall Ship Program, Love Letters to the Sea and [SBMM at Home](#)
- ✿ Offering our renowned monthly lecture series exploring topics such as great white sharks, the history of the Santa Barbara Harbor and the Channel Islands, plus recordings of [past lectures](#)
- ✿ Building a uniquely curated presenter series for its Navigators Circle and Flagship Society members
- ✿ Developing an online Docent training module
- ✿ Achieving AAM accreditation, demonstrating best practices for museums nationally
- ✿ Preserving, displaying and celebrating the *First-Order Fresnel Lens from Point Conception Lighthouse*
- ✿ Cataloging, preserving, and presenting important local maritime artifacts through physical and online collections like the [Dwight Brooks Model Collection](#)
- ✿ Bringing traveling shows like Arthur Beaumont's *The Art of the Sea* exhibit
- ✿ Installing new exhibits and upgrading and repairing existing exhibits
- ✿ And much, much more!



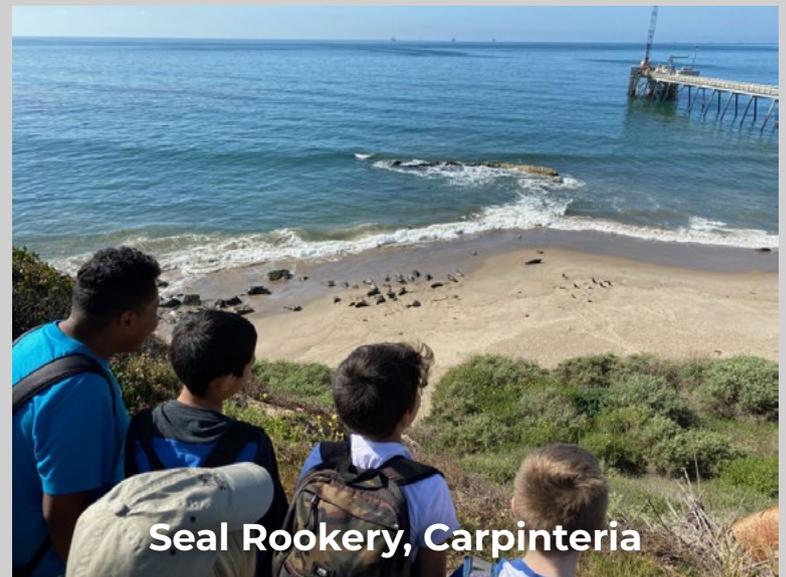
**Students observing marine invertebrates, Marine Science Program**

# Maritime on the Move

Maritime on the Move brings museum-quality maritime related experiences to locations throughout Santa Barbara County. The adventures begin outdoors and incorporate engaging activities to enjoy while exploring local ecosystems and biomes. Each activity can be tailored to meet individual needs and adapted for all ages to provide an unforgettable educational experience.

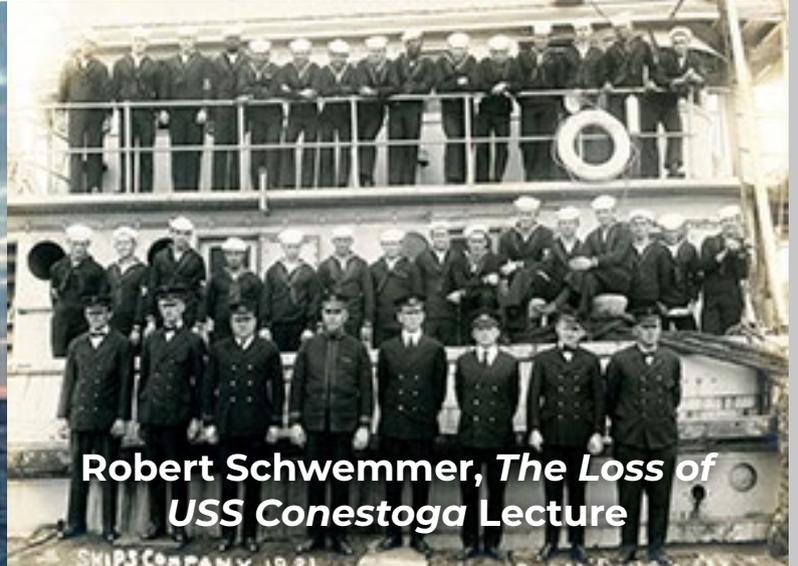
[Carpinteria](#)

[Testimonial video](#) with **Holly Lohuis**, Naturalist





**Alternative Uses of Oil Platforms Expo**



**Robert Schwemmer, *The Loss of USS Conestoga* Lecture**



**Dwight Hwang, *Fishing with Paper & Ink* Exhibit**



**Leslie Leaney, *Hans Hass: The Man Who Discovered the Sea* Film & Discussion**



**Ralph Clevenger, *Mermaids* Exhibit**



**Paul Mayer, *Petrel* Presentation**

# Benefits to Navigators Circle Membership

## \$1,000 - \$2,499 Explorer & Marina Levels

- ✿ Name(s) inscribed on special Navigators Circle tribute wall prominently displayed inside the Museum. Supporters may select recognition in their own names, or through an inscription “in honor of” or “in memory of” another
- ✿ Listed as Navigators Circle members in SBMM’s *Currents* newsletter, website and annual report for the year of giving
- ✿ Invited with a guest to cruise aboard the Maritime Museum’s 103-year-old flagship *Ranger*
- ✿ Receive free admission for family and friends to the Museum’s monthly lectures and select film screenings
- ✿ Receive 10 free guest passes and a one-year family Crew membership to the Museum
- ✿ Receive an annual membership to *Sea History* magazine and Council of American Maritime Museums reciprocal admission privileges to more than 90 maritime museums in the U.S. and Canada

## \$2,500 - \$9,999 Islands & Tomol Levels

All benefits listed above plus:

- ✿ Invited to special excursions on land and at sea
- ✿ Invited to cruise aboard SBMM’s 103-year-old flagship *Ranger*

## \$10,000 + Ironsides, *Ranger*, Admiral, & Mark Levels

All benefits listed above plus:

- ✿ Invited to the Santa Barbara Outdoor Visitor Center Soirées
- ✿ Name(s) inscribed on a plaque under the *First-Order Fresnel Lens from Point Conception Lighthouse*



[Explore Virtual Narrated Tours of SBMM](#)

## How to Join the Navigators Circle

You may pledge your commitment of \$1,000 or more by:

- ✿ Donating online via our secure [website](#)
- ✿ Mailing a check to SBMM at 113 Harbor Way, Suite 190, Santa Barbara, CA 93109
- ✿ Downloading and returning our membership form found online [here](#)
- ✿ Contacting SBMM staff or our Navigators Circle Chair listed below

We would appreciate receiving full payments on pledges no later than June 30, 2021. Gifts may be paid by check, credit card or securities.

For more information, please visit [www.sbmm.org/navigators](http://www.sbmm.org/navigators)

## Planned Giving & Endowment

SBMM also has a Flagship Society for donors who wish to leave a legacy by preserving Santa Barbara's maritime heritage. Individuals may join SBMM's Flagship Society through one or more of the following planned giving opportunities:

- ✿ Including SBMM in a living trust or will
- ✿ Designating SBMM as the beneficiary of a Life Insurance Policy
- ✿ Gifting assets from a Tax-Deferred Retirement Plan, such as a 401(k) plan or an IRA
- ✿ Establishing a Charitable Trust in a Donor-Advised Fund

To learn about planned giving options, visit [sbmm.org/flagship](http://sbmm.org/flagship)



## Top Ten Maritime Museums in the United States

1. Mystic Seaport Museum
2. Independence Seaport Museum
3. Chesapeake Bay Maritime Museum
4. Nauticus
5. Ships of Sea Maritime Museum
6. St. Augustine Lighthouse & Museum
7. Michigan Maritime Museum
8. Texas Seaport Museum
9. **Santa Barbara Maritime Museum**
10. Columbia River Maritime Museum

*-Marina Life Magazine*



## Thank You

We are grateful to our [FY 20 Navigators Circle Members](#) for their contributions, enthusiasm, and steadfast support over the past year. From our Board of Directors, staff, volunteers, and especially on behalf of all those who participate and benefit from SBMM's educational programming, thank you for your commitment to preserving our local maritime history and culture. As a Navigators Circle member, you can look forward to our annual Navigators Circle Member Appreciation Reception at the end of the annual campaign, along with special invitations throughout the year.

### Please Contact:

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Jane Lindsey (805) 456- 8744/ [jlindsey@sbmm.org](mailto:jlindsey@sbmm.org)

Sabrina Papa, Navigators Circle Chair (805) 452-9961/ [sabrina@silcom.com](mailto:sabrina@silcom.com)



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